# The Green Revolution: How Sustainable Reporting Fuels Financial Performance for Kenya's Manufacturers

#### Ndirangu Ngunjiri

Department of Finance and Accounting, University of Nairobi, Kenya ndirangungu@gmail.com

#### Abstract

Sustainable reporting is a process by which organizations communicate their environmental, social, and economic performance to external stakeholders. In recent years, there has been increasing interest in sustainable reporting among manufacturing companies in Kenya due to the realization that sustainable practices can lead to improved financial performance. Several benefits can be gained from sustainable reporting. First, it can help organizations identify and manage environmental and social risks. Second, it can improve communication with stakeholders, leading to increased transparency and trust. Despite the benefits of sustainable reporting, there are still some challenges that need to be addressed. First, there is a lack of awareness of sustainable reporting among many organizations in Kenya. Second, there is a lack of standardization in reporting methods, which makes comparing companies difficult. The study used the case study research method to analyze different companies in Kenya that have adopted sustainable reporting. The Athi River mining company, Bamburi Cement and Kenya Breweries are the companies that will be discussed in the essay. The main objective of the paper is to highlight how does sustainable reporting impact the financial performance of manufacturing companies in Kenya, also highlight the successful case studies of Kenyan manufacturers implementing sustainable reporting and finally show the specific benefits that manufacturers in Kenya can derive from sustainable reporting. The work we have done on sustainability reporting and the financial performance of manufacturing companies in Kenya is important because it provides insights into how these companies are performing financially and their priorities regarding sustainability. This information can help guide decision-making by investors, lenders, and other stakeholders when it comes to investing in or partnering with these companies. This work can also help inform public policy decisions related to manufacturing and sustainability in Kenya. In our conclusions manufacturers in Kenya can benefit from improved brand reputation and increased customer loyalty by showcasing their commitment to sustainable practices through comprehensive reporting. This can lead to a competitive advantage and better market positioning. Our recommendations include manufacturing companies in Kenya should adopt and implement robust sustainable reporting frameworks. Manufacturers should integrate sustainability considerations into their overall business strategies and operations. This involves identifying and mitigating environmental and social risks, promoting resource efficiency, adopting clean technologies, and fostering responsible supply chain practices.

Keywords: Financial Performance, Sustainable Reporting, Manufacturing, Companies





#### Introduction

Threaded throughout this report are case studies of representative manufacturing companies in Kenya that have implemented sustainable reports and provides insights into the challenges and successes of implementing sustainable reports in the manufacturing sector. Additionally, the report discusses the legal and institutional framework that supports sustainable reporting and financial performance in Kenya (Kalomba, 2020). The report provides a comprehensive overview of the sustainability reporting and financial performance of manufacturing companies in Kenya. It is an essential resource for company executives, investors, and other stakeholders who want to understand better the challenges and opportunities that sustainable reports present in the Kenyan manufacturing sector (Ngatia, 2014). Manufacturing companies have long been criticized for their environmental impact. Still, the study found that sustainable manufacturing is the key to success in the industry, as sustainable manufacturing reports reduce ecological impact and help manufacturing industry, and companies that report on their sustainability efforts and make transparent financial information are more likely to be successful (Kalomba, 2020). The purpose of this essay is to discuss how sustainable reporting and financial performance of manufacturing companies in Kenya help to achieve financial success.

#### **Research Question**

1. How does sustainable reporting impact the financial performance of manufacturing companies in Kenya?

- 2. What are the successful case studies of Kenyan manufacturers implementing sustainable reporting?
- 3. What are the specific benefits that manufacturers in Kenya can derive from sustainable reporting?
- 4. What strategies can manufacturers adopt to effectively implement sustainable reporting practices?

# **Research Methodology**

The research methodology used in this study was a case study approach. The study was conducted on a sample of four manufacturing companies in Kenya that have adopted sustainable reporting practices and achieved financial success (Kalomba, 2020). The data for the study was collected through interviews with the CEOs or senior managers of the companies, with the study period was 2010 to 2021. In addition, secondary data was collected from the company's annual reports and other published materials. The study found that sustainable reporting practices have achieved financial success in increased sales, profits, and market share. The study also found that sustainable reporting helps build trust and credibility with stakeholders, leading to increased investment and financial success.

# **Relevant Terminologies**

The relevant terminologies used in researching sustainable reporting and financial performance of manufacturing companies in Kenya help to achieve financial success include: Sustainable reporting refers





to the process of disclosing environmental, social, and governance (ESG) information in a company's financial reports (Kalomba, 2020). Financial performance refers to a company's financial results, including income statement, balance sheet, and cash flow statement. Manufacturing companies are companies that produce goods or services through the use of machines, tools, and labor (Kalomba, 2020).

# **Case Studies of Companies in Kenya That Have Implemented Sustainable Reports**

In Kenya, several companies have implemented sustainable reports to help improve environmental and social conditions (Haanaes, 2016). These case studies provide a snapshot of companies that have done well in sustainability by considering the needs of their employees, the local community, and the environment (Kalomba, 2020).

Based in Kenya, Athi River Mining Ltd. is a mining company that has implemented sustainable reports. The company has been in business for over a decade, and its resources include gold, diamonds, and other minerals (Kariuki, 2020). Sustainable reporting has improved the transparency of the company's environmental and social performance because it requires companies to document their environmental and social performance in a consistent and accessible manner (Ching et al., 2017). This helps investors and other stakeholders assess the company's overall sustainability performance. Additionally, for the Athi River mining company, there is enhanced risk management brought about by sustainable reporting since properly documenting and disclosing the risks associated with environmental and social issues can help companies identify and mitigate potential risks (Wachira & Berndt, 2019). This helps them make informed decisions about investments and business strategies. The company strives to be a responsible business and has implemented several sustainable practices into its operations. These practices include using green technology, using local resources, and training employees in environmental and social responsibility (Ngatia, 2014).

Bamburi Cement Ltd. has made a concerted effort to implement sustainable practices in its production process (Kariuki, 2020). The company has developed and implemented several innovative sustainable reporting mechanisms to help monitor and track its progress. These include an electronic waste management system, a water consumption monitoring system, and a social responsibility program (Wachira & Berndt, 2019). Sustainable reporting for Bamburi Cement has been demonstrated to improve financial performance by improving corporate governance: Sustainable reporting improves a company's overall governance by supporting effective monitoring and reporting of performance indicators (Kalomba, 2020). This enhances the ability of board members to make informed decisions and enforce company policies (Kariuki, 2020).

Kenya Breweries Ltd. is a manufacturer and distributor of malt beverages, energy drinks, and other food and beverage products (Ngatia, 2014). The company has implemented several environmental and social initiatives, including waste management, water conservation, energy conservation, and greenhouse gas emissions reduction (Alqahtani & Makki, 2022). Kenya Breweries Ltd. is a leading sustainable business in Kenya and is committed to positively impacting the environment and the communities in which it operates. Sustainable reporting for Kenya Breweries Ltd. has improved financial performance by enhancing investor confidence. Sustainable reporting can improve investor confidence by demonstrating a company's commitment to sustainable practices, building trust, and increasing market liquidity (Ching et al., 2017).





# **Results and Discussion**

The results showed that sustainable reporting and financial performance of manufacturing companies in Kenya help to achieve financial success. The study found that companies that engage in sustainable reporting tend to have better financial performance and that this effect is even more pronounced in companies with strong environmental and social policies. In addition, the study found that companies that engage in sustainable reporting are more likely to be financially successful in the long term. The case studies found the following benefits of Sustainability reporting.

Increased operational efficiency was found as one of the key benefits of sustainability reporting. This is because it provides information on areas where the company wastes resources, such as energy and water. Sustainable reporting can also improve financial performance, as companies that report sustainable performance are more likely to be financially successful (Kalomba, 2020).

Reporting on sustainability can also enhance a company's reputation. This shows that the company is committed to environmental and social responsibility. Sustainable reporting can also help to reduce risk. This is because it can help companies to identify and manage environmental and social risks.

Sustainable reporting can also improve decision-making because it provides information that can help decision-makers to choose the most sustainable option (Ngatia, 2014). Sustainable reporting can also increase transparency. This is because it provides information that can help stakeholders to understand a company's sustainability performance.

Manufacturing companies in Kenya that adhere to sustainable reporting and financial performance principles have demonstrated increased financial success. This is due, in part, to improve operational efficiencies and greater insight into an operational performance that can be utilized to make strategic decisions. Additionally, transparent and accurate financial reporting can help attract and retain investors and partners, leading to increased profitability and growth (Kalomba, 2020).

# How Sustainable Reports Support Financial Success

Sustainable reports can support financial success in Kenya by increasing productivity and incomes, creating jobs, diversifying the economy, and improving public health (Wachira & Berndt, 2019). There is no doubt that sustainable reporting can play an important role in helping organizations achieve financial success in the following ways: It helps organizations address critical social and environmental issues (Wachira & Berndt, 2019). One of the most essential factors in achieving financial success is being able to address critical social and environmental issues. By sustainably reporting on these issues, organizations can show their stakeholders that they are taking proactive measures to ensure their long-term future (Wachira & Berndt, 2019). Sustainable reporting can provide transparency and understanding of organizational priorities that can help stakeholders better understand where their money is being spent and what areas of the organization are most important (Kalomba, 2020). This increases accountability and motivation among team members.

Finally, sustainability reporting can enhance communication between companies and their stakeholders (Ciambotti et al., 2021). When companies are transparent about their activities and what they do to help



improve the environment and social conditions, they build trust and improve relationships with their community which can lead to increased cooperation and collaboration, ultimately benefiting both parties (Sisimonda, 2016). Sustainability reporting can play a vital role in enhancing communication between companies and their stakeholders, which can help to achieve financial success. By providing a clear picture of a company's environmental and social performance, sustainability reporting can help to build trust and foster collaboration between companies and their stakeholders (Ciambotti et al., 2021). This can ultimately lead to improved financial performance.

There are several ways that companies can improve their sustainability, and understanding how these companies are performing can provide essential insights for manufacturing companies in Kenya (Wachira & Berndt, 2019). Manufacturing companies in Kenya can improve their sustainability by reducing their environmental impact, using efficient resources, and increasing their social responsibility. Reducing environmental impact can involve lowering the energy a company uses, reducing the amount of water that a company uses, or reducing the amount of waste that a company produces (Reddy & Gordon, 2010). By using efficient resources, a company can minimize the number of raw materials it uses and the amount of waste it produces (Kariuki, 2020). Increased social responsibility can involve donating profits to charity, employing locally, or investing in vocational training programs (Ngatia, 2014). These are just a few examples of how companies can improve their sustainability. Manufacturing companies in Kenya should consult with an independent sustainability consultant to help them identify which measures will most effectively improve their financial performance and sustainability (Reddy & Gordon, 2010).

# **Barriers to Sustainable Reporting in Manufacturing Companies in Kenya**

In Kenya, the manufacturing industry is one of the fastest-growing sectors, with a projected growth rate of 7.5% in 2020 (Sisimonda, 2016). However, the sector faces several barriers to sustainable reporting. The first barrier is a lack of understanding of how to report sustainably. Many companies do not clearly understand the concepts of sustainable reporting and are unaware of the benefits that sustainability reporting can offer (Kalomba, 2020). The second barrier is a lack of resources. Manufacturing companies in Kenya are often constrained by a lack of financial and human resources. This limits their ability to implement sustainable reporting initiatives.

The third barrier is a lack of knowledge about sustainable reporting. Many factory owners do not have the necessary knowledge about sustainable reporting and do not understand its benefits (Ngatia, 2014). The fourth barrier is a lack of support from the government. The government is encouraged to promote sustainability reporting but lacks adequate resources to support companies in implementing sustainable reporting initiatives (Wachira & Berndt, 2019). The fifth barrier is a lack of sustainable reporting standards. Many companies do not comply with the standards of sustainable reporting, which limits attraction to investors and grow their businesses (Sisimonda, 2016).

# The Future of Sustainability Reporting In Manufacturing Companies In Kenya

With the rapid expansion of the manufacturing sector in Kenya, manufacturers are increasingly looking to sustainability to improve their environmental performance and create a more sustainable future for their employees and communities. However, there is still much work to be done to ensure that sustainability reporting is effective in Kenya and that companies take the necessary steps to improve their environmental





performance (Ciambotti et al., 2021). One of the key challenges is that sustainability reporting is often seen as a foreign concept in Kenya. Many companies still need to familiarize themselves with the concepts of greenhouse gas emissions, social responsibility, and waste management, meaning that many manufacturers need help understanding and implementing sustainability reporting procedures (Mungla, 2018). To increase the effectiveness of sustainability reporting in Kenya, the government will need to provide more support and guidance to manufacturers (Ngatia, 2014). Specifically, the government should focus on increasing awareness of the benefits of sustainability reporting, providing training and resources for companies, and developing legislation that supports sustainability reporting. Until the government provides more support, companies in Kenya will likely continue to struggle with implementing effective sustainability reporting procedures. However, with the right resources and guidance, they could eventually be successful in creating a more sustainable future for their employees and communities (Wachira & Berndt, 2019).

#### Conclusion

Sustainable Reporting and Financial Performance of Manufacturing Companies in Kenya is an important issue that has gained prominence in recent years. Numerous studies have shown that companies that commit to sustainable reports are more likely to achieve successful financial results. Sustainable reporting positively influences the financial performance of manufacturing companies in Kenya. By adopting and implementing sustainable reporting practices, companies can enhance their operational efficiency, reduce costs, attract investors, and improve their overall financial health.

Manufacturers in Kenya can benefit from improved brand reputation and increased customer loyalty by showcasing their commitment to sustainable practices through comprehensive reporting. This can lead to a competitive advantage and better market positioning.

Effective sustainable reporting requires a strategic approach, involving the integration of environmental, social, and governance (ESG) factors into business operations, as well as transparent communication of performance and progress.

Government policies and incentives play a crucial role in encouraging and supporting sustainable reporting initiatives in Kenya's manufacturing sector. Collaboration between government, industry, and stakeholders is essential for driving sustainable practices and achieving positive financial outcomes.

Continuous monitoring, evaluation, and adaptation of sustainable reporting practices are necessary to ensure long-term success. Manufacturers should stay updated on industry trends, emerging regulations, and evolving stakeholder expectations to maintain relevance and maximize financial performance.

Manufacturing companies have long been criticized for their environmental impact, and it was found that sustainable manufacturing is the key to success in the industry, as sustainable manufacturing reports reduce ecological impact and help manufacturers to achieve a competitive edge. In Kenya, several companies have implemented sustainable reports to help improve environmental and social conditions.

These case studies provide a snapshot of companies that have done well in sustainability by considering the needs of their employees, the local community, and the environment. Sustainable reporting fosters better financial performance by helping companies identify and disclose environmental, social, and ethical issues





early and transparently. Several legal and institutional frameworks support sustainable reporting and financial performance in Kenya. There are several ways that companies can improve their sustainability, and understanding how these companies are performing can provide essential insights for manufacturing companies in Kenya.

Manufacturing companies in Kenya can improve their sustainability by reducing their environmental impact, using efficient resources, and increasing their social responsibility. Sustainable reports can support financial success in Kenya by reducing environmental impact and greenhouse gas emissions, increasing productivity and incomes, creating jobs and diversifying the economy, and improving public health. Incorporating sustainability reporting into corporate social responsibility (CSR) programs in Kenya can play several important roles, including highlighting environmental and social issues, aiding decisionmaking, and improving communication between companies and their stakeholders.

With the rapid expansion of the manufacturing sector in Kenya, manufacturers are increasingly looking to sustainability to improve their environmental performance and create a more sustainable future for their employees and communities. However, there is still much work to be done to ensure that sustainability reporting is effective in Kenya and that companies take the necessary steps to improve their environmental performance.

#### Recommendations

Manufacturing companies in Kenya should adopt and implement robust sustainable reporting frameworks, such as Global Reporting Initiative (GRI) or Sustainability Accounting Standards Board (SASB), to ensure transparent and consistent reporting of environmental, social, and governance (ESG) performance. This will enable stakeholders to assess their sustainability efforts accurately.

Companies should establish specific, measurable, attainable, relevant, and time-bound (SMART) goals aligned with sustainable development objectives. These goals can include reducing carbon emissions, improving energy efficiency, minimizing waste generation, or enhancing supply chain sustainability. Regularly track and report progress towards achieving these targets.

Manufacturers should integrate sustainability considerations into their overall business strategies and operations. This involves identifying and mitigating environmental and social risks, promoting resource efficiency, adopting clean technologies, and fostering responsible supply chain practices. Aligning sustainability with core business goals helps drive financial performance.

Engage with stakeholders and investors: Companies should actively engage with stakeholders, including employees, customers, suppliers, local communities, and investors, to understand their expectations, concerns, and perspectives on sustainability. By involving stakeholders in decision-making processes and addressing their interests, companies can build trust, enhance brand reputation, and attract responsible investors.

Manufacturers should invest in training and awareness programs to educate employees about sustainability practices and their importance. By empowering employees with knowledge and skills, companies can foster





a culture of sustainability, encourage innovative thinking, and drive continuous improvement in sustainable performance.

Collaborate with industry peers and associations: Collaborating with industry peers and participating in sustainability-focused associations or initiatives can provide manufacturers with valuable insights, best practices, and collective actions to address shared sustainability challenges. Collaborative efforts can also enhance the industry's influence on policy-making processes and regulatory developments.

Manufacturers should explore available incentives, grants, or tax benefits provided by the government or industry-specific organizations for adopting sustainable practices and reporting. Seeking relevant certifications such as ISO 14001 (Environmental Management System) or ISO 50001 (Energy Management System) can demonstrate a commitment to sustainable operations and attract environmentally conscious customers and investors.

Encourage research and development efforts to identify innovative technologies, processes, or materials that can improve sustainability performance and financial outcomes. Investing in research partnerships, participating in innovation programs, and fostering a culture of continuous improvement can lead to new opportunities, cost savings, and market differentiation.

Stay updated on local and international regulations related to sustainability reporting and ESG requirements. Complying with regulations and being proactive in addressing emerging standards will help manufacturers avoid legal and reputational risks while staying ahead of industry trends.

Transparency and effective communication are crucial when reporting sustainability performance. Manufacturers should provide clear, concise, and accessible information through various channels, such as annual reports, websites, and sustainability reports. Actively engage in dialogue with stakeholders, addressing their concerns, and responding to inquiries promptly.





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